

Fresenius Medical Care

CREATING A FUTURE WORTH LIVING.
FOR PEOPLE. WORLDWIDE. EVERY DAY.

Our History

- **1983** Production of Fresenius Polysulfone
- **1979** Newly acquired Schweinfurt factory manufactures A2008 dialysis machine
- **1966** Fresenius extends activities to sales of dialysis machines and dialyzers and gains substantial market share
- **1934** Production unit separated from the Hirsch Pharmacy and established in Bad Homburg
- **1912** Dr. Eduard Fresenius commences production of pharmaceuticals
- **1462** Foundation of the Hirsch Pharmacy in Frankfurt
Fresenius family assumes ownership in the 18th century

Our Leadership

- **2007** F M C continues its success as the leading manufacturer of dialyzers, producing its 500 millionth dialyzer.
- **2006** Acquisition of Renal Care Group, Inc.
- **2005** Market introduction of new dialysis therapy system 5008
- **2003** F M C is the leading dialysis company caring for more than 119,250 patients worldwide. Production output of more than 50 million dialyzers per year- a new record was set.
- **1999** At Schweinfurt, 's production facility ;100,000th HDM.
- **1996 Foundation of Fresenius Medical Care FMC**
(Merger of Fresenius Worldwide Dialysis and National Medical Care)
- Listing of Fresenius Medical Care Shares in Frankfurt and New York

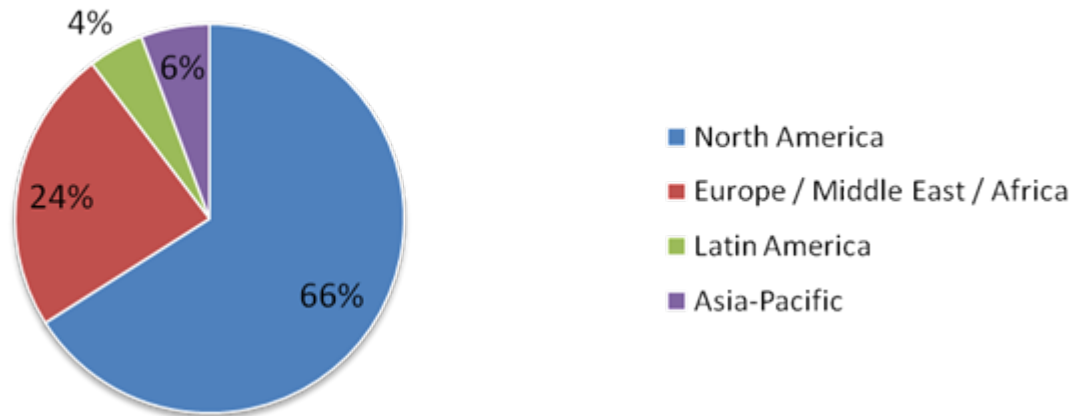
Our Global Operation

- Today, Fresenius Medical Care is the world's largest, integrated provider of products and services for individuals with chronic kidney failure, a condition that affects about 1,770,000 individuals worldwide.
- Through its network of 2,448 dialysis clinics in North America, Europe, Latin America, Asia-Pacific and Africa, Fresenius Medical Care provides dialysis treatment to 187,476 patients around the globe.
- Fresenius Medical Care is also the world's largest provider of dialysis products, such as hemodialysis machines, dialyzers and related disposable products.

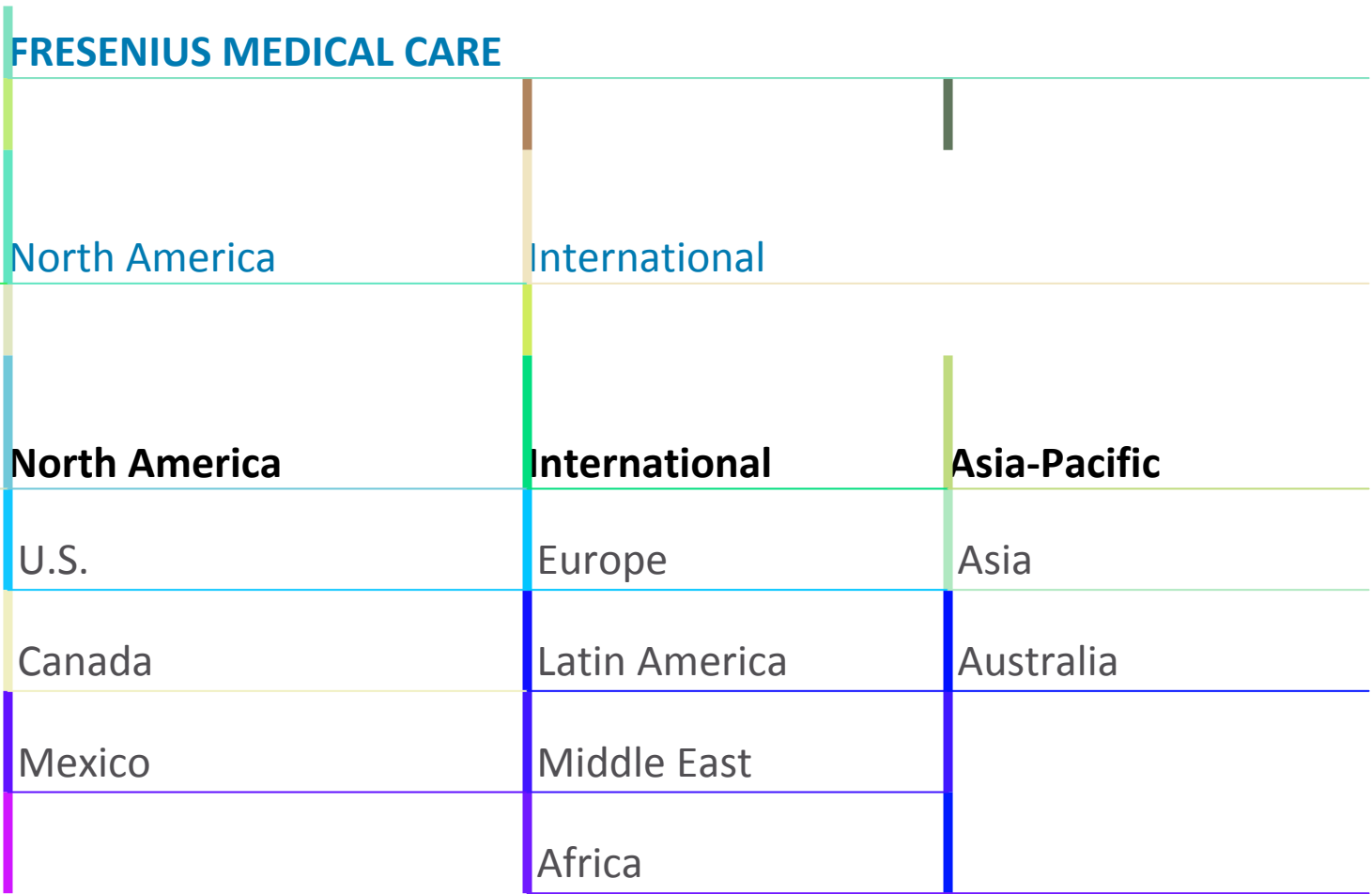
Our Revenues

\$ in millions	2008	2007	Change
North America	7,005	6,663	5%
Europe / Middle East / Africa	2,510	2,116	19%
Latin America	491	400	23%
Asia-Pacific	606	541	12%
TOTAL	10,612	9,720	9%

Revenue by Region



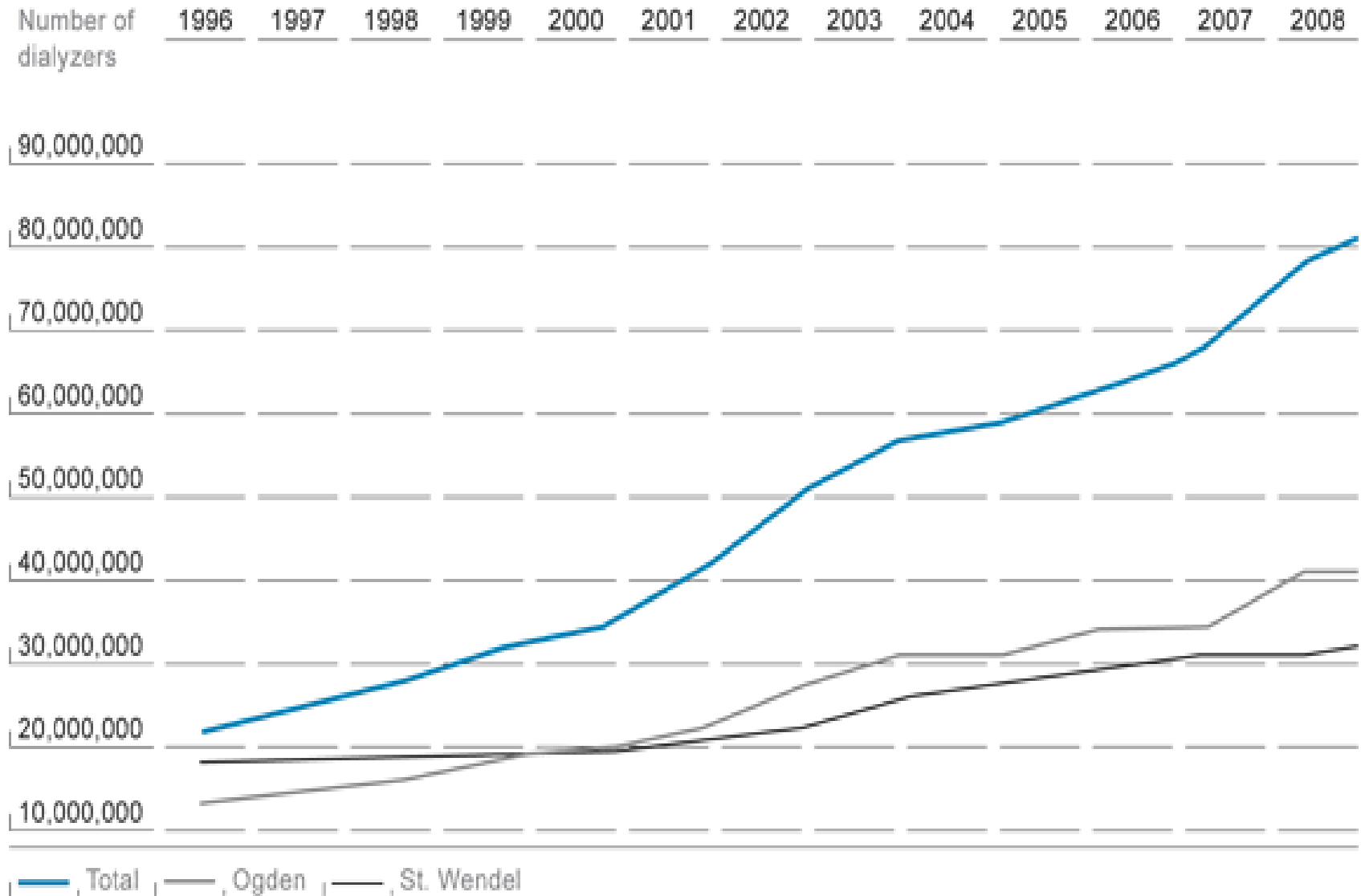
FRESENIUS MEDICAL CARE – WORLDWIDE



Our philosophy

- We understand the individuality of each market yet we cater for equal superior quality for all markets
- Utilize our collective experience in the dialysis care markets, our technological superiority to continuously develop not only our products but also the patients understanding and welfair

PRODUCED DIALYZERS 1996 UNTIL 2008



Our choice

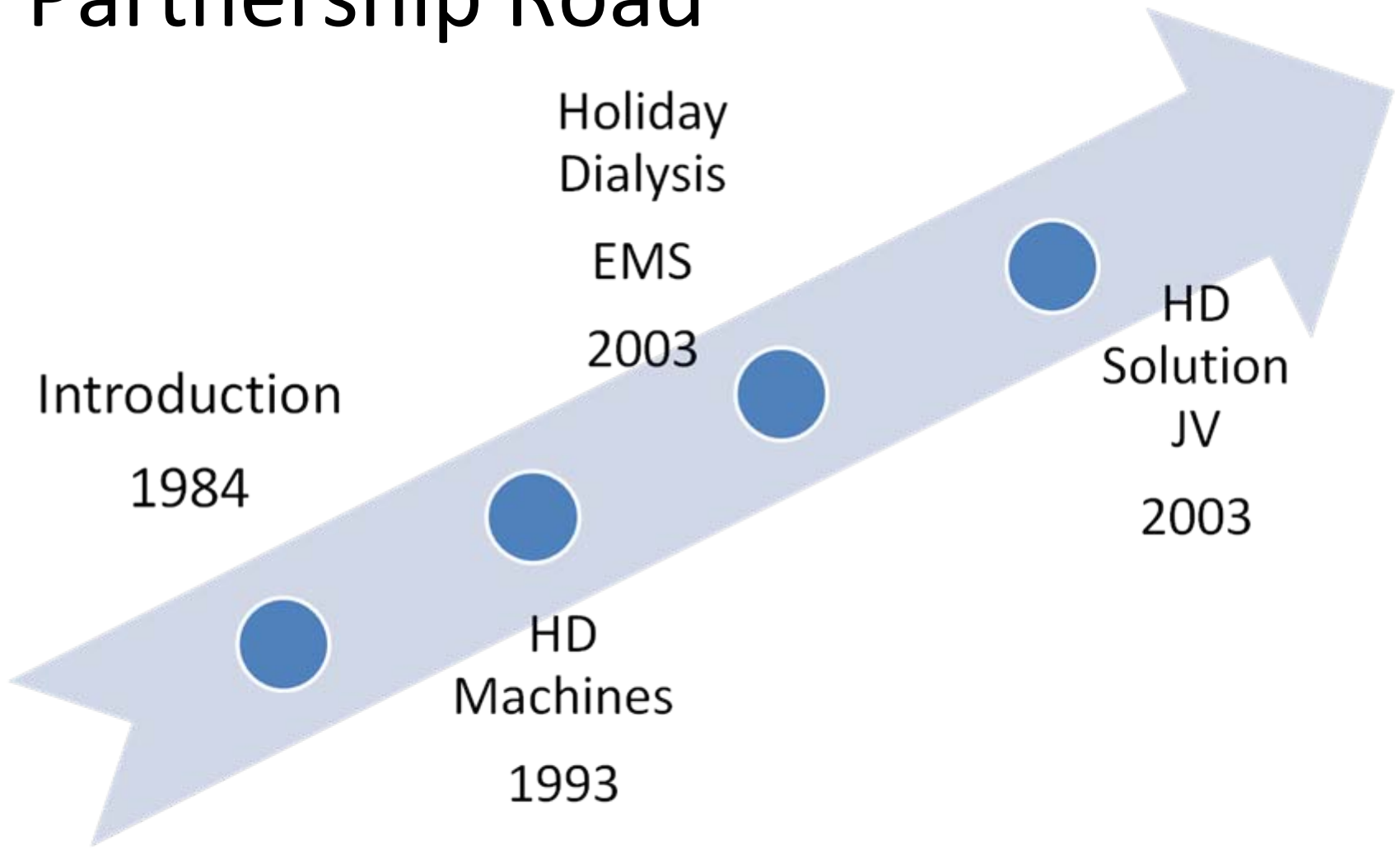
FMC

- Know how
- Technology
- Successful Track record

EG Medical Systems

- Support to neighbour markets
- Committed
- Ethical Partner
- Reliable

Partnership Road



Rough start

- Regulatory hurdles
- JV inception
- Quality Raw material

But....

Where are we now (HD Machines)

- Locally
 - Top Quality Facility for HD Machines that is ranked among top (FMC Audit)
 - Dominating market share catering for all segments with top quality products at market prices
- Regionally
 - Reserve for emergency supply

Where are we now (Holiday Dialysis)

- Utilize country exotic destination to complement dialysis centres worldwide
- Regional Branding of FMC services
- Implement latest treatment modalities

Where are we now (HD Solutions)

- Locally
 - FMC-EG supplies 35 % of the local market with top quality products (CE)
 - Introduced the “one session one pack” to the Egyptian market ; hygiene, convenience
 - Marketing superior formulas for certain needs
- Regionally
 - Supply Libyan market with its needs of quality HD solutions
 - Levant
 - African countries